

Schools Marketing Program



Admissions Engagement

Admissions Button Clicks

Apply Button Click

270

Inquire Button Click

112

Admissions Booklet

42

Financial Aid

8

Other Important Admissions Actions

GBP Calls

32

Email Link Click

4

Phone Call Link Click

12

Video Play

14

Lead Sources

Туре	Source	Medium	Leads ▼
apply_button_click	google	organic	103.99
apply_button_click	googlemybusiness	organic	66.79
inquire_button_click	googlemybusiness	organic	44
apply_button_click	google	срс	33.22
inquire_button_click	google	organic	30
apply_button_click	(direct)	(none)	30
apply_button_click	bing	organic	22
admissions_booklet_button	google	organic	16

Leads By Location & Device

City	Leads ▼
Vancouver	133
North Vancouver	62
West Vancouver	32
Burnaby	18
(not set)	14
Richmond	12
Salmon Arm	12
Smithers	12
Terrace	12
Chilliwack	10

Device category	Leads ▼	Total users
mobile	295	485
desktop	167	358
tablet	0	3



Brand Reach

Dec 1, 2023 - Dec 31, 2023

Next >

Website

Total users 846

CallClicks

cks WebClicks

284

Google Business Profile

SearchImpressions 1,440

1,154

MapsImpressions

Website Visitor Metrics

New users

719

Sessions

1,350

Engaged sessions

1,210

Engagement rate

89.63%

Google Organic

Impressions

28,163

Organic Clicks 1,106

Top Landing Pages

Page title	Full page URL	Users ▼
		495
		284
		153
		136
		91
		80
		77
		70
		57
		53

SEO

Dec 1, 2023 - Dec 31, 2023

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Google Rankings

All Keywords Ranking 247

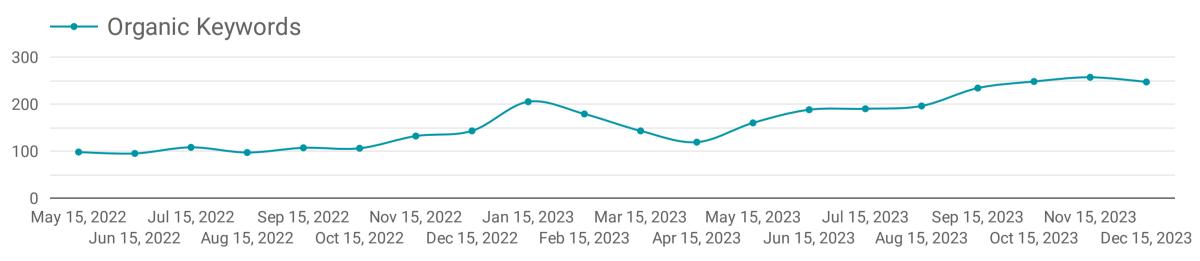
Top 3 13

4-10

Top Fastest Growing Keywords - Last 90 Days - North Vancouver

Keyword	Landing page	Improvement •	New Position
		46	54
		27	73
		25	75
		23	60
		21	18
		21	32
		18	27
		11	23
		7	3
		5	16
		5	16
		3	11
	· · · · · · · · · · · · · · · · · · ·	2	3

SEO Growth Over Time



Technical SEO Website Performance



Performance 90

Crawlability 81

Linking 83

Security 99

Google Ads

Dec 1, 2023 - Dec 31, 2023

Next >

Cost **\$954**

Conversions

43.08

Cost / conv.

\$22



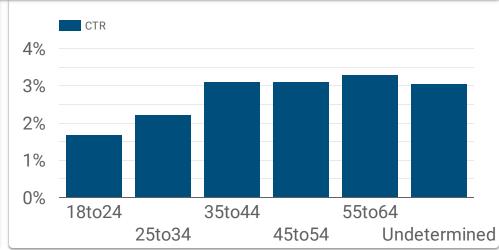
Conversion Type	Conversions ▼
	35.22
	6
	1
	0.86

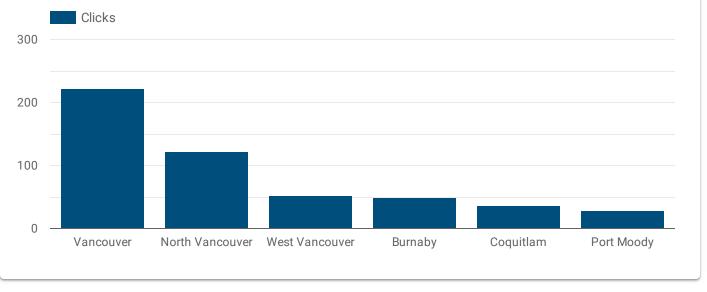
Google Ads Search Term Performance

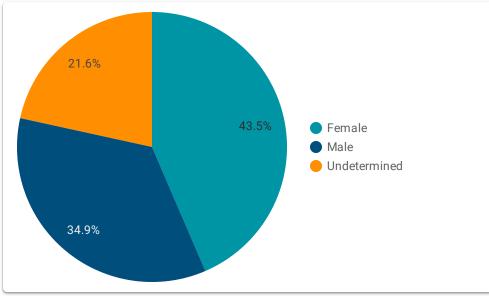
Search term	Clicks	CTR	Conversions *
	17	35.42%	4.01
	1	8.33%	4
	3	50%	4
	1	16.67%	2
	4	23.53%	1
		_	1-100/741 < >

Google Ads Campaign & Audience Performance

Campaign	Clicks	CTR ▼	Conversions
	112	9.71%	12.87
	107	7.43%	5
	100	5.36%	7.21
	191	1.22%	18
	0	0%	0
	0	0%	0









Client Charter



- 1 Regular Communication: maintain clear communication via email and watch any video explanations we send to you.
- 2 **Access to Online Platforms & Resources**: please ensure that we have access to platforms such as your website, Google Analytics, Google Ads and branding materials, such as logos, images, and videos needed to execute campaigns effectively.
- 3 Clearly Defined Goals: please provide well-defined goals and objectives for your campaigns. These goals will guide strategies and efforts.
- 4 **Timely Feedback**: important updates, feedback, and decisions should be communicated in a clear, organized, and timely manner. Timely feedback helps us make necessary adjustments in a timely manner.
- 5 **Budget Alignment**: please allocate a realistic budget that aligns with your goals. Adequate funding ensures that we can implement effective strategies without constraints.
- 6 **Realistic Expectations**: please have realistic expectations about the outcomes of your digital marketing efforts. Results take time and may vary based on the industry and competition.
- 7 **Prompt Approvals**: Approvals for campaign materials, content, and strategies should be given promptly. Delays in approvals can hinder timelines.
- 8 **Trust and Autonomy**: please trust our expertise and allow us autonomy to make strategic decisions. Avoid your own changes to campaigns. Changing our configuration may interfere with strategy and management.
- 9 **Openness to Suggestions**: please be open to considering our recommendations and suggestions based on our expertise. Collaboration leads to more effective strategies.
- 10 **Payment Method**: please ensure we have an up-to-date payment method on record. Credit cards often expire and this leads to the pausing of Google Ads campaigns and wasted time.



Your Marketing Machine



DIGITAL

